



Newsletter

March, 2011

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INNOVATIVE
STRATEGIC
MARKETING
CONSULTING

LARGE-FORMAT
DIGITAL
IMAGING
SYSTEMS

Baby Callie Ana Harrington

Ryan and Shannon had their first child on February 6. Mother daughter, and father are all doing well. **Congrats** to the new parents! There is some real excitement around here.



New Epson Canvas Media

Epson has introduced three new *Signature Worthy*® canvases for professional photographers, artists, fine art repro houses, and service bureaus. The new **Exhibition Canvas Gloss, Satin, and Matte** feature industry-leading **DMax** and **color gamut** for stunning prints with museum-grade image quality and durability.

These Exhibition canvases are a polyester/cotton blend that are specially coated to produce **vibrant colors** as well as rich, **deep blacks** and **tonal gradations**. What people also like are the **finish** and **texture**. The heavy 21 mil poly-cotton media can be stretched without cracking and coated to help achieve excellent archival display life.

The canvases are available in roll widths of 13, 17, 24, 36, 44 and 60 inch. Samples available. Check the media listing at http://jvhtech.com/JVH_Info/EpsonSupplies2011.pdf

Buy 3 rolls of **Exhibition Canvas** and get one roll **free**

mail-in rebate - Mar 1 through June 30

Buy 3 rolls of **Exhibition Fiber** or **Hot/Cold Press** and get one package/roll **free**

mail-in rebate - Mar 1 through Mar 31

Bundled RIP in new Epson Printers

Epson is now bundling in the excellent EFI Express RIP with its new printers as the **Designer Edition**. The software is available for the Epson 3880, 4900, 7890, 9890 printers. The PostScript RIP enables you to handle vector-based files from programs such as Adobe Illustrator and In-Design, as well as to print any length.

ImagePrint RIP 7890/9890 Driver

ColorByte tells us the new driver will be ready the end of this month. If you are waiting for this software, we should have it in our hands the week of March 27.

New Scrim Banner Vinyl.

The new indoor/outdoor premium scrim banner features outstanding image quality and is very reasonably priced. Let us know if you want samples.

Used Epson 3880 17"-wide Printers

We have two used Epson 3880s available for \$500 ea. The 3880s were purchased in Oct 2010 by a customer who has traded them in for the higher speed Epson 4900s. They are a good deal for someone wanting to get a great 17"-inch sheet feed printer at a low price. Let us know if you want to put your name on one of these.

Epson GS Canvas in pallets

Epson is now offering its **GS6000** solvent canvas in pallet quantities with reduced pricing including free freight. Please let us know if you would like samples and pricing. This industry leading **bright white** canvas is an outstanding fine art medium.

Printer \$\$ Rebate City

Epson's fiscal year ends **March 31**, so it's not surprising we are seeing a flurry of rebates. It might be a good time to take advantage of these offers while they last.

Epson 17" 3880 Std/Des - \$200./300.

mail-in rebate - Jan 1 thru Mar 31

Epson 17" 4880 Std/CB - \$500.

mail-in rebate - Jan 1 thru Mar 31

Epson 17" 4900 Std/Des - \$500.

mail-in rebate - Feb 1 thru Mar 31

Epson 24"/44" 7890/9890 Std - \$500.

mail-in rebate - Jan 1 thru Mar 31

Epson 24"/44" 7890/9890 Des - \$750.

mail-in rebate - Mar 1 thru May 31

Epson 44" 9880 - \$1,000.

instant rebate - Mar 1 thru Mar 31

Epson 24"/44" 7900/9900 - \$500.

mail-in rebate - Jan 1 thru Mar 31

Epson 7900/9900 ProofingE - \$1000.

mail-in rebate - Jan 1 thru Mar 31

Epson 7900WT - \$1000.

mail-in rebate - Jan 1 thru Mar 31

Epson 64" 11880 - \$2,000.

instant rebate - Mar 1 thru Mar 31

Epson 64" GS6000 Solvent - \$4,000.

instant rebate - Mar 1 through April 30

Canon 44" ipF8300 - \$1,000.

mail-in rebate - Jan1 thru Mar 31

Canon 24" ipF6300/6350 - \$700/750.

mail-in rebate - Jan 1 thru Mar 31

EPSON
3880 4880 7890 9890
4900 7900 9900
11880
GS6000
PHOTO-QUALITY
PIEZO-PRINTERS

Canon
ipF6350/8300/9100
PHOTO-QUALITY
THERMAL-PRINTERS

hp
DesignJet Z Series
PHOTO-QUALITY
THERMAL-PRINTERS

HASSELBLAD
X1 X5
WORLD'S-BEST
FILM-SCANNERS

efi
MAC/PC-PRINTING
RIP/SOFTWARE

ColorByte Software
MAC/PC-PRINTING
RIP/SOFTWARE

ONYX
PC-PRINTING
RIP/SOFTWARE

SEAL
LARGE-FORMAT
LAMINATORS

MOAB Premier
ILFORD
océ **MagiClee**
PHOTO-TEX
I N K J E T
M E D I A